

Recommended Curriculum for Academic Year 2022/2023 Marketing MSc class/seminar **Credit points** Practical Lecture Semester Course-unit 3 1. **Economic Policy** 2 0 Marketing Theory and Marketing Management in the Digital Age 1. 2 2 6 1. Managerial (Business) Economics 2 2 6 1. Marketing Research, Marketing Information System 2 2 6 1. B2C and B2B Sales, CRM Systems 2 2 6 1. Social and Economic Forecast (Future Research) 0 2 3 1. University Seminar 0 2 0 1. Frame of optional subjects 0 Totals for Semester 1 30 Semester 2 / Semester recommended for study abroad programmes Consumption Theory and Customer Behaviour 2. 2 2 6 Media Law, Advertising law, Data protection, Online Terms and 2 0 3 2. Conditions 2 4 1 2. Logistics - Supply Chain Management 2 2 6 Offline and Online Services Marketing 0 2 3 2. Product and Brand Management in Practice 2. 0 2 3 Frame of optional subjects 2. 0 4 6 Totals for Semester 2 27 Semester 3 / Semester recommended for study abroad programmes Intercultural Management and Marketing 2 2 6 3. Modern Corporate Finance 2 2 6 3. 3. Coorporate Decision Support Systems 2 2 6 3. Degree Forum 0 1 0 3. Specialization-specific subjects 4 6 15 3. Frame of optional subjects 0 Totals for Semester 3 33 Integrated marketing communications specialization Strategic Social Media Marketing 2 2 6 3. Search Engine Marketing 0 2 3 Advertising Research and Campaign Planning 3. 2 2 6 Total 15 Diploma Work 0 8 15 4 4. Specialization-specific subjects 4 6 15 4. Frame of optional subjects 0 Totals for Semester 4 30 Integrated marketing communications specialization Advanced Public Relations and Public Affairs 2 6 4. Marketing Technologies, Marketing Softwares 0 2 3 4. Sustainability Communication 0 2 3 4. Marketing and Communications Controlling 2 0 3 Total 15 Total 120